

Polepharma



# The French (bio)pharmaceutical industrial sector



# Polepharma, the French (bio)pharmaceutical industrial sector

One of France's priority is to ensure its health sovereignty. To achieve this, our country has to regain its European leadership and accelerate the transition of its (bio)pharmaceutical industry.

Only a coordinated response will take on these challenges.



Polepharma has been structuring the French (bio)pharmaceutical industrial sector and supporting its transformation for 24 years now.

Polepharma has become the top industrial cooperation for drugs in Europe, between centres of excellence and the stakeholders in the sector.



# 2025: Polepharma merges with SFSTP to boost the French pharmaceutical industry.

Since 1946, the SFSTP has been the scientific society of French actors in the pharmaceutical industry, bringing together professionals to serve the sector with a benchmark of excellence.

An ambitious project for the two entities, which combine their strengths and create synergies to support and develop the activities of SFSTP, essential for the competitiveness and excellence of the sector.



On the scale of the sector

110 000

Jobs

throughout the entire sector



# The entire ecosystem For manufacturing drugs in France

Across the entire production line of drugs  
And therapeutic solutions\*

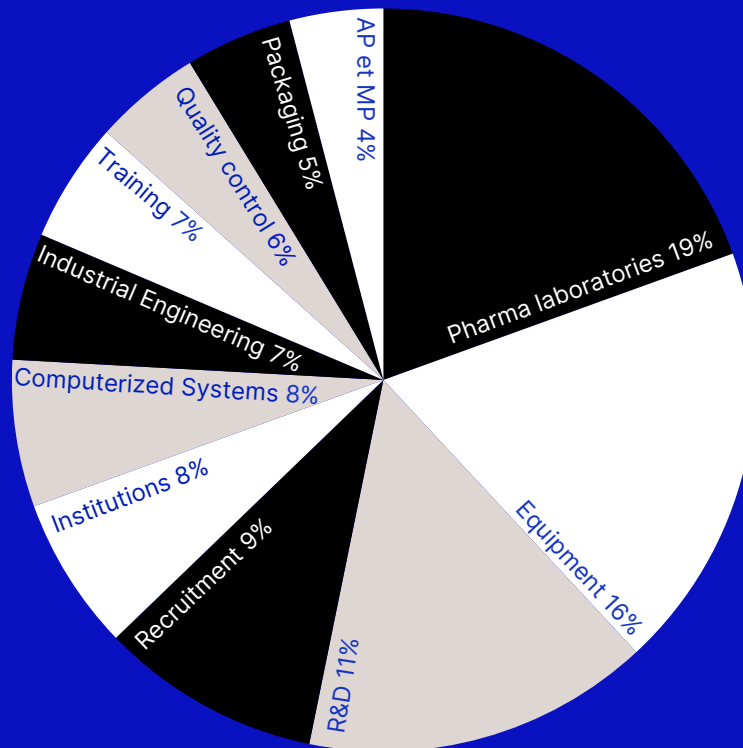
**Development**

**Production**

**Distribution**



# Representativeness of all the professions in the sector



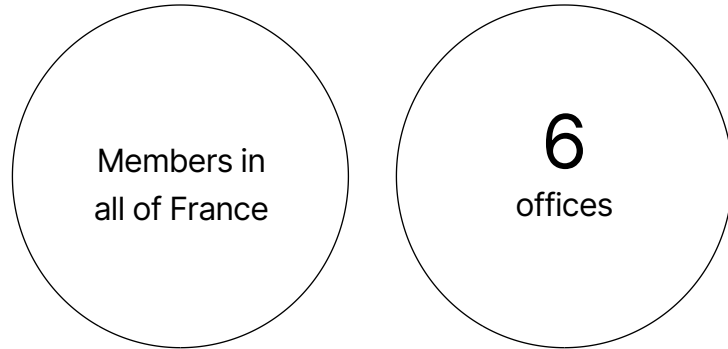
- Suppliers
- Experts
- Universities
- Pharma companies
- Territories



# Within +470 members



# An alliance of territories of excellence In drug production



Polepharma's action is guided  
by three collective values

## Audacity

The audacity to make France  
the best place in the world to develop & produce drugs



Polepharma

# Polepharma's action is guided by three collective values

## Pride

The pride of manufacturing high quality treatments in France in the best conditions and to secure public health, to contribute to employment and the local economies



Polepharma's action is guided  
by three collective values

## Cooperation

Our rationale for 24 years : industrial cooperation between territories and pharmaceutical laboratories, suppliers, higher education and training institutes, experts, talents



Being part of Polepharma means stimulating its competitiveness and industrial innovation within a united sector.



# Services for innovation and competitiveness

## Network



Expand its network within an integrated and active sector

## Industrial Intelligence



Strengthen your expertise with a cross-line vision and on future subjects

## Performance



Accelerate your project, transformation, business, innovation

## Employment



Recruit, strengthen the attractiveness of the sector with talents

## Influence



Gain in visibility and promote the made in France



# A team of expert consultants at the service of members



**Fabien Riolet**

**Managing Director**

Degree in Public Law, History of Political Ideas, and Management and Administration – Panthéon-Assas Paris 2 & Tours  
25 years of experience in economic development and organizational management

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**Marie-Caroline Quiviger**

**HR Development Manager – Certified Coach  
Consulting Services**

Essec Business School CPFP & PSI-AFQ Certification (EN 45 013), Coaching, Training, Training Design and Facilitation  
20 years of experience in the pharmaceutical industry

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**Lauriane Parmentier**

**Head of Industry Promotion and School Relations**

Master's Degree in Psychology and Sociology 13 years of experience in recruitment and consulting RH

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**Marie-Flore Barreau**

**Industrial Performance Manager  
Consulting services**

Specialized training in Quality in Bio-Industries Bachelor's degree in Biology  
20 years of experience in the pharmaceutical industry

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**Guillaume Deroudille**

**Head of Pharmaceutical Affairs**

Head of Environmental Performance  
In charge of the Polepharma GIPSO network  
Doctorate – University of Bordeaux  
Master's degree in pharmaceutical production and development 9 years of experience in the pharmaceutical industry

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**Coraline Dupont**

**Pharmacist Pharmaceutical Affairs  
SFSTP Coordinator**

Pharmacist - Nantes Faculty of Pharmacy  
Master's Degree in Pharmaceutical Regulation and Law

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**Denis Marchand**

**Head of Research, Development, and Innovation – Biopharmaceuticals  
– Bioproduction**

Doctorate in Engineering Sciences, specializing in energy, INSA Rouen  
Master's degree in Energy and Heat Transfer, Supaéro  
18 years in multidisciplinary projects, including 10 years in R&D and innovation and 8 years in support & technology transfer

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**Barbara Jacques**

**Network Manager, Lyon-Rhône-Alpes  
In charge of the Biotesting program**

Master's degree in Health Engineering, Lille 10 years of experience in Human Resources - recruitment of executives in the pharmaceutical industry  
20 years of experience in business development

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**Capucine Sarrade-Loucheur**

**Marketing and Communications Manager**

SKEMA Business School Master's in Marketing  
20 years of experience in the pharmaceutical industry

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**Dana Legrain**

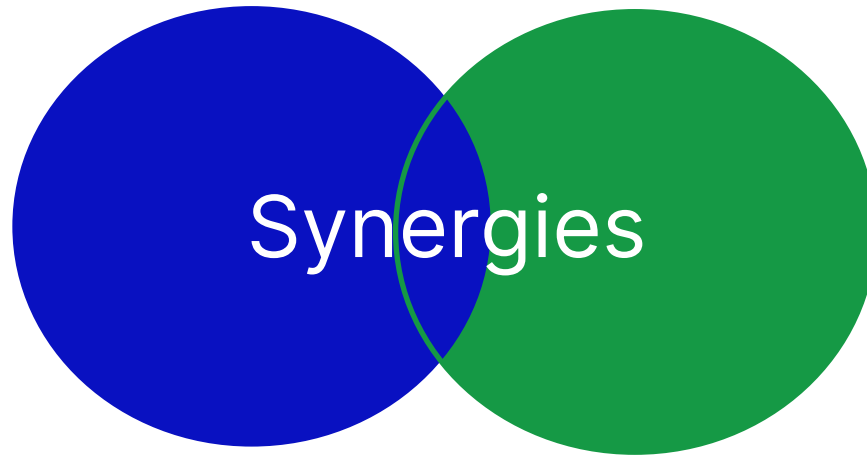
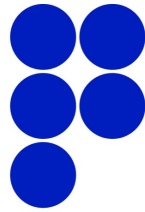
**Head of Events**

Division R&D Engineer in Food Industry Biotechnology  
20 years of experience in events

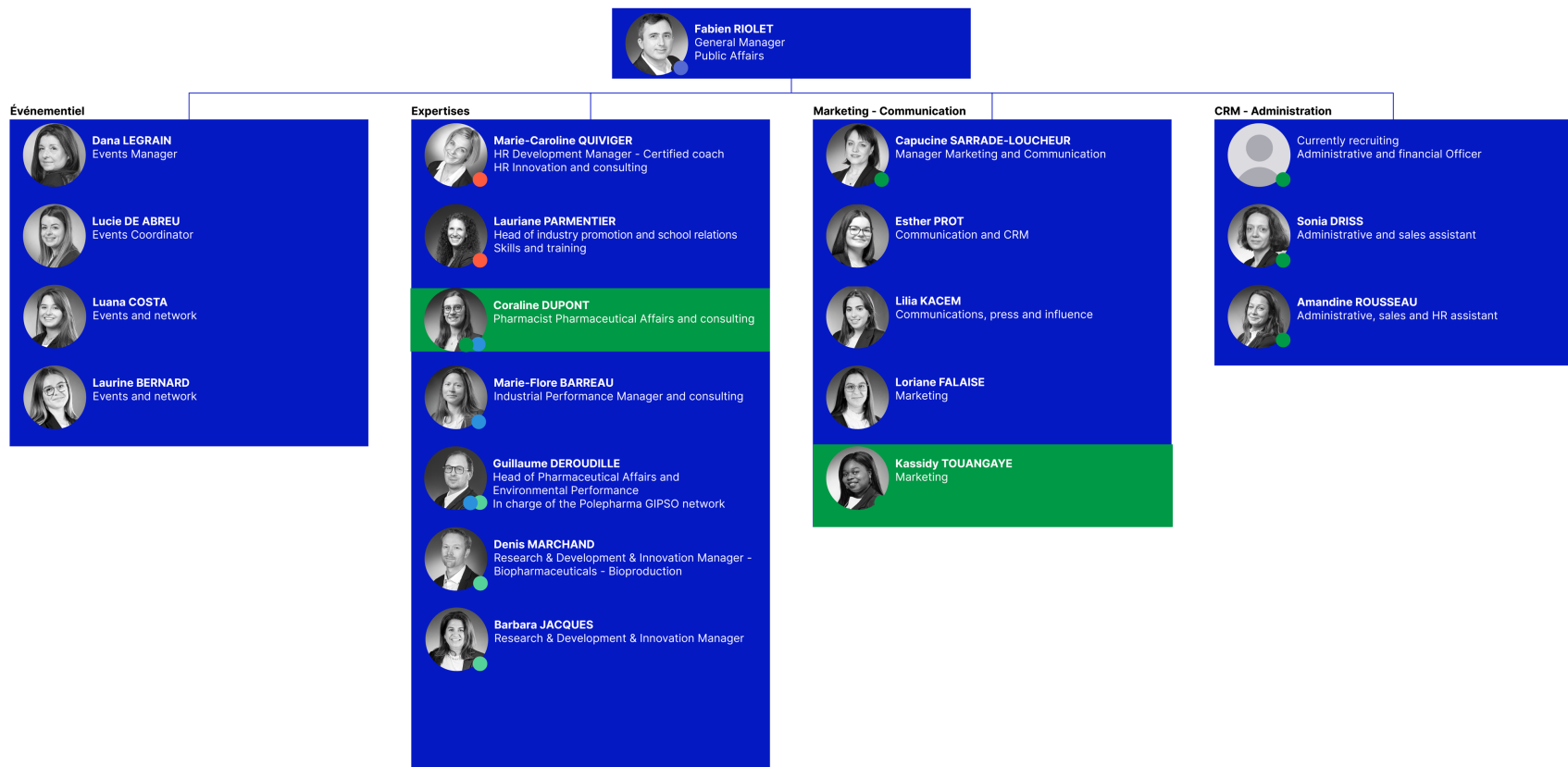
[dana.legrain@polepharma.com](mailto:dana.legrain@polepharma.com)



# A team at the service of the Polepharma – SFSTP dual structure



# A team of 20 at the service of members



# Network: broadening one's horizons and integrating the dynamics of the sector

## Network



Expand its network  
within an integrated  
and active sector



### **Directory and qualified connections**

Call to the network on any subject of interest for opinions, feedback, benchmarks  
– 2 per expertise maximum

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### **Network events and animations**

Network 18/21 Evening - monthly - [Unlimited admissions](#)  
Polepharma General Assembly - member highlight & network cocktail dinner  
[Presentation pitch](#) at 1 network evening per year

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### **Support at CPhI Worldwide**

CPhI support : participation with a privileged presence at the show to maximize visibility,  
optimize costs and gain in logistical comfort.

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### **SFSTP cross-offer – network synergies**

Network consultation - Newsletter  
Preferred Memberships



# Industrial Intelligence: broadening the vision of expertise and foresight

## Industrial Intelligence



Strengthen your expertise with a cross-line vision and on future subjects



### **Find out about the latest issues in the sector and enrich your strategy**

France Bioproduction Congress CFB 2026 – April 15 and 16 in Tours

Polepharma Biotesting Congress CPB 2026 – June 10 and 11 in Evreux

Polepharma Environmental Performance Conference CPPE 2026 - October 1st in Rouen

Polepharma Industry of the Future Congress CPIF 2026 – November 25 and 26 in Chartres

Preferential rates for members -30%



### **Learn about advanced scientific technical issues**

SFSTP Study Sessions

Preferential rates for members



# Industrial Intelligence: taking advantage of synergies with the historical learned society SFSTP

## Industrial Intelligence



Strengthen your expertise with a cross-line vision and on future subjects



## 2 Recruitment Commissions

- Méthodes NGS (Next Generation Sequencing)
- PFAS Commission and the pharmaceutical industry: what are the challenges?

## 10 Ongoing Commissions

- Quality by Design Analytique 2 (AQbD2)
- How to integrate the notion of campaign into the cleaning validation strategy?
- Validation of bioassays
- Risk analysis of the presence of nitrosamines in medicinal products for human use: documentary and technical methodology to meet the new regulatory requirements
- Water Reuse
- Quality Culture VS BPx Compliance: assessing, deploying and maintaining quality excellence in pharmaceutical activities
- Active Pharmaceutical Ingredient audits: field approach
- Stability: storage and pharmaceutical flows
- Design of stability studies
- ICH Q3E, towards an international harmonization of Extractables & Relargables: anticipate, understand, act

# Industrial Intelligence: integrating the dynamics of the sector's transitions and enriching itself with sharing between experts

## Industrial Intelligence



Strengthen your expertise with a cross-line vision and on future subjects



### **Participate and speak at a conference, lead a workshop, conduct a webinar**

France Bioproduction Congress CFB 2026 – April 15 and 16 in Tours

Polepharma Biotesting Congress CPB 2026 – June 10 and 11 in Evreux

Polepharma Environmental Performance Conference CPPE 2026 – October 1 st in Rouen

Polepharma Industry of the Future Congress CPIF 2026 – November 25 and 26 in Chartres

[Contact the expert in charge of the congress](#)

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### **Participate in member WGs and share your expertise with clients**

Batch File Review Working Group

Quality Control Working Group

Supply Working Group

Equipment Qualification / Validation Working Group

Environmental Performance Working Group

Data Lifecycle (IT) Working Group

Working Group on Dry Forms

Working Group Optimizing the Change Control Process

Polepharma AI Working Group - Medicen

Working Group Pharmacist in Charge / Quality Director – **excluding pharmaceutical establishments**



# Accelerate your activity, your project, your performance

## Performance



Accelerate your  
project,  
transformation,  
business,  
innovation



### Support – Expert advice

Qualified project connections

Occasional consultation or follow-up with Polepharma experts

Participation in shared sector projects

Technical network calls

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### #LaFabriquePolepharma – Accompanying solutions

Certified Training Organization

Consulting, coaching and training: board animations, interim management, PRI, audit

Tailor-made formulas with exclusive member offer

**HR Innovation** – Communication – Management

**Pharmaceutical Affairs** – Audit – Sterility Assurance

**Industrial Performance** – Continuous Improvement



# Employment: taking advantage of the sector's influence and HR expert tools

## Employment



Recruit, strengthen the attractiveness of the sector with talents



### **Participating in HR events - opportunities for employer branding**

Spaces reserved on request for events to promote the sector to the general public and schools – support by the Polepharma sector promotion and school relations manager to facilitate visibility and interventions with talent.

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### **Benefit from recruitment and employment tools**

[Dedicated platform](#) to publish job offers on the Polepharma website

Consultation of a [CV library](#) – talent pool pre-validated by our HR expert

Parcours Pharma: an onboarding tool for your teams



MENU

Introduction à Parcours Pharma

› L'industrie du médicament

**L'industrie du médicament**

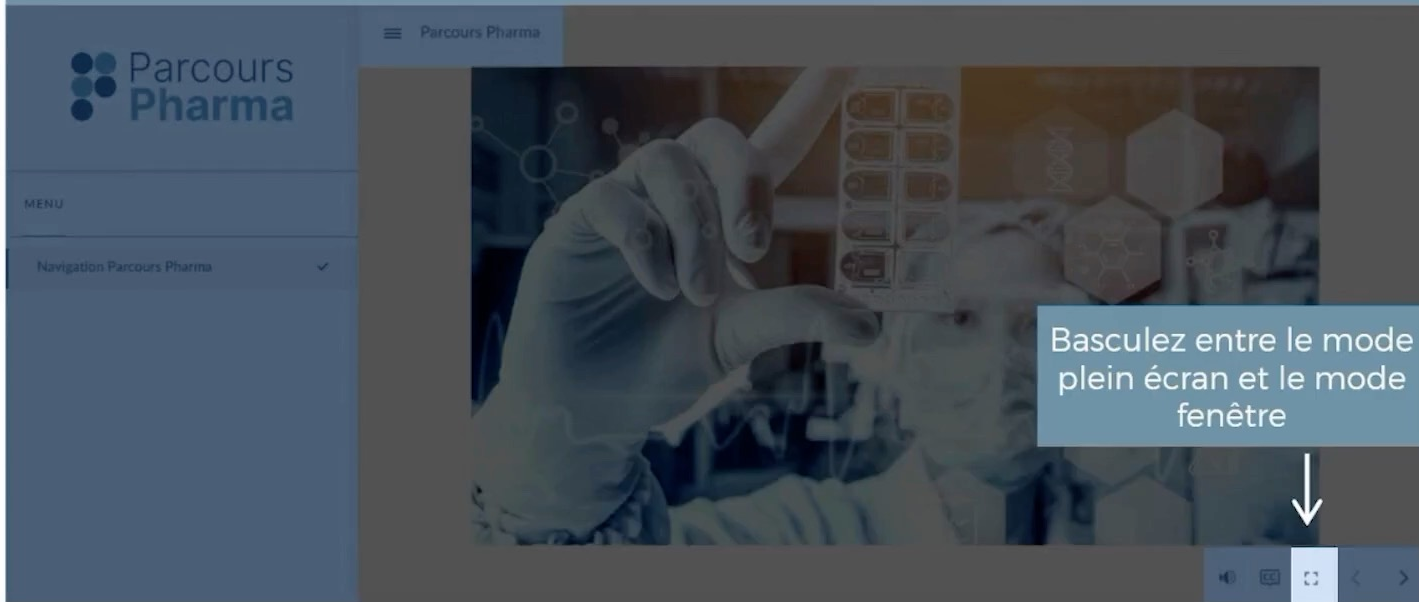
› Les métiers des industries de santé

› Formations industries de santé

Mega Quiz Parcours Pharma

Pour aller plus loin

Survolez les différentes commandes (zones bleues) de l'interface Parcours Pharma ci-dessous pour découvrir leur fonctionnement



The screenshot shows the Parcours Pharma interface. At the top left is the logo. Below it is a 'MENU' section with a list of items: 'Introduction à Parcours Pharma', 'L'industrie du médicament' (highlighted), 'Les métiers des industries de santé', 'Formations industries de santé', 'Mega Quiz Parcours Pharma', and 'Pour aller plus loin'. The main content area is a video player. The video shows a person in a white lab coat holding a tray of pills. The video player has a dark blue overlay with the Parcours Pharma logo and a 'MENU' section. The 'MENU' section has a 'Navigation Parcours Pharma' item with a checkmark. At the bottom right of the video player, there is a blue box with the text 'Basculez entre le mode plein écran et le mode fenêtre' and a white arrow pointing to the full screen icon in the video player controls.

# Parcours Pharma, the first digital solution for autonomous guidance in the pharmaceutical industry

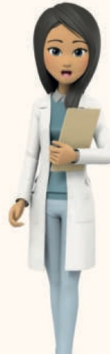
Employment



Parcours Pharma



# Parcours Pharma



demonstration

<https://storage.googleapis.com/polepharma/Parcours%20Pharma/story.html>



Polepharma

# Influence : acting within the sector and making your voice heard

## Influence



Gain in visibility  
and promote the  
made in France



### **Industrial visibility: dedicated company page**

Presentation in the Polepharma online directory and location on a dynamic map

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### **Visibility of the sector: publication in Polepharma La News**

Sharing your information with the 26k contacts of the Polepharma network

+ LinkedIn relay 20k followers

[spotlight articles](#) per year



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